

African Energy Chamber

M E M B E R S H I P



**African
Energy
Chamber**

Elevate Your Influence in Africa's Energy Sector: The Power of AEC Membership

The African Energy Chamber (AEC) membership is a strategic advantage for energy professionals and companies, offering exclusive industry intelligence, networking, business growth opportunities, and essential support. As Africa's energy sector evolves, staying ahead requires access to market insights, key stakeholders, and policy influence.

AEC members gain discounts on high-profile events like African Energy Week, media exposure, tailored training programs, and business support services. With direct engagement in

policy discussions, business development assistance, and PR promotion, membership enhances visibility and credibility in the sector.

AEC membership provides shared expertise, resources, and life-long learning opportunities to fuel the success of our members and the future of the industry.

Join today and position your company at the forefront of Africa's energy transformation.



Why Join Us ?

1. Exclusive Access to Thought Leadership, Market Intelligence and Industry Resources

As a member of the African Energy Chamber, you will have access to cutting-edge thought leadership, exclusive market intelligence and industry Resources that will keep you at the forefront of the African energy sector. By staying informed through the Chamber's market intelligence resources, your organization will have a competitive advantage, enabling it to make informed business decisions and capitalize on emerging opportunities.

- **Exclusive Reports and Insights:** Receive in-depth reports, market data, and industry analysis covering the latest trends, regulatory changes, investment opportunities, and key developments across Africa's energy markets.
- **Access to Research and Market Forecasts:** Leverage forward-looking market forecasts, energy transition

studies, and strategic insights that provide critical decision-making tools for navigating the evolving energy landscape.

- **Participation in Thought Leadership Initiatives:** Your company's leadership will have the opportunity to contribute to the AEC's thought leadership initiatives through white papers, reports, and position statements on pressing industry issues.

2. Discounts for Industry Events

AEC membership provides exclusive discounts on participation in high-profile energy events across Africa and globally. These events are crucial platforms for networking, business development, and visibility.

- **Discounted Entry to AEC Events:** Receive discounted or priority access to flagship AEC events such as the African Energy Week (AEW)
- **Partner Events:** Benefit from discounted participation in

energy conferences where the AEC represents Africa's energy sector and partners with third party organisers.

3. Discounts for Specialized Industry Trainings

Professional development is essential to staying ahead in a fast-changing industry. As a member, you will gain access to discounts on specialized industry training and certification programs, ensuring that your team remains highly skilled and competitive.

- **Discounted Training Programs:** Receive discounted rates for training programs in relevant oil and gas, energy related topics including local content, gas to power, oil and gas economics and energy transition offered by the AEC or in partnership with leading global institutions.
- **Tailored Courses for Your Team:** The AEC also offers bespoke training sessions tailored to your company's specific needs, ensuring that your workforce receives targeted skills development in areas crucial to your business operations. These programs are designed to equip your team with the latest technical knowledge, regulatory insights, and industry best practices to help your organization succeed in the evolving energy landscape.

4. Positioning Your Company or Executives as Thought Leaders

Membership provides exclusive opportunities to position your company and its executives as thought leaders in the energy sector. The AEC offers a range of platforms where you can showcase your expertise and vision.

- **Speaking Opportunities at AEC Events:** Members, depending on the level of membership, are given the opportunity to feature as panelists or moderators at high-profile industry events such as the African Energy Week and regional summits and roadshows.
- **Participation in Webinars and Workshops:** Position your executives as subject matter experts by participating in AEC-hosted webinars, roundtable discussions, and industry workshops, where they can share insights and contribute to important discussions shaping Africa's energy future.

These speaking engagements and thought leadership platforms enhance your organization's credibility and visibility, while also building personal and corporate brand recognition.

5. Promotion through AEC's Media and PR Channels

Leverage the African Energy Chamber's media and PR reach to promote your company's key initiatives, achievements, and projects across Africa and beyond.

- **Feature in AEC Media Channels:** Utilize the Chamber's extensive media network, press releases, newsletters, and social media platforms to showcase your company's milestones, product launches, and strategic initiatives.
- **Custom PR Campaigns:** As a member, you can partner with the AEC to create custom PR campaigns that highlight your leadership in areas such as upstream advancements, sustainability, energy transition, or technological innovation.
- **Interview Opportunities:** Secure exclusive interviews with AEC's media partners to feature your executives or promote key projects, gaining visibility in top-tier African and international energy media.

This enhanced visibility helps amplify your brand presence, positioning your organization as a key player in the African energy industry.

6. Access to Networking Opportunities and Business Development

AEC membership provides unparalleled networking opportunities with government leaders, investors, CEOs, and senior energy professionals from across the globe.

- **Exclusive Member Networking Events:** Participate in member-only networking receptions, breakfast briefings, and roundtable discussions that bring together influential industry leaders.
- **One-on-One Meetings:** The AEC facilitates one-on-one meetings with key stakeholders, including government officials, regulators, and investors, enabling your company to build relationships that lead to new business opportunities.
- **Cross-Regional Connections:** Engage with members from across the continent and beyond, fostering cross-border partnerships and business development opportunities.

By connecting with the right people, your company can unlock new markets, secure investments, and establish strategic partnerships that will drive growth and expansion.

7. Advocacy, Lobbying and Policy Influence

As a member of the AEC, your company will have a voice in shaping the policies and regulations that govern Africa's energy sector.

- **Policy Advocacy:** The AEC works closely with African governments, regulatory bodies, and international organizations to advocate for business-friendly policies and regulations that foster investment and growth.

- **Direct Involvement in Policy Discussions:** Members have the opportunity to participate in policy dialogues with government officials and regulatory authorities, ensuring your concerns and priorities are represented in key decision-making processes.

Membership in the AEC strengthens your organization's influence and ensures Africa's interests are safeguarded in shaping Africa's energy policy landscape.

8. Visibility on the AEC's Member Directory

As a member, your company will be listed in the AEC's exclusive member directory, which is accessed by other members and a global network of energy professionals, government officials, investors, and industry leaders.

- **Enhanced Visibility:** The directory serves as a reference point for those seeking partners, service providers, and investors in the African energy space, ensuring that your company is seen by key stakeholders.
- **Exclusive Networking Platform:** Gain access to exclusive contact information and member profiles, helping you connect with potential partners, clients, or collaborators within the AEC's extensive network.

9. Business Spotlight in AEC Newsletter

As a member your company will receive exclusive visibility through our widely circulated newsletter, reaching key stakeholders across Africa's energy sector and global markets. You will gain recognition through dedicated features showcasing your company's achievements, innovations, and contributions to Africa's energy industry.

Being featured in the AEC Newsletter offers unmatched visibility and credibility, helping you enhance brand recognition, attract new business opportunities, and strengthen industry influence across Africa's energy markets.

10. Initial Finance, Business, Legal or Tax consultation

Given the AEC's growing network in the African and international financial, legal and tax sectors, the AEC can provide support to its member companies – particularly SMEs– and assist them in their process to secure financing for key projects in the African energy sector that validate AEC's mission to end energy poverty. Moreover, the AEC can provide business consulting on general strategic and commercial initiatives in order to guide their growth and be a trustful partner in this path.

11. CSR Planning and Support

The AEC can assist as a facilitator and vessel for international and African companies mandated CSR budgets. The AEC can generate an African CSR database of potential social projects

and facilitate the execution of CSR projects on behalf of international and local companies.

12. Bespoke training and capacity building

Capacity building for our network will be a considerable added value for our individual and young members, positioning the AEC as a leader in the shaping of human resources in the continent. The AEC has the network to secure high level instructors that can provide relevant and update capabilities to our network, providing the necessary skills for African entrepreneurs and energy professionals to succeed in today's energy market.

Our trainings will have local and international certifications, validated by relevant organizations. Moreover, we can organize tailored courses for our corporate members: bespoke training sessions tailored to company's specific needs, ensuring that their workforce receives targeted skills development in areas crucial to their business operations.



Benefits	Individual Membership	Corporate Membership (Small & Medium)	Corporate Membership (Large)	Associate Membership
Visibility on the AEC's Member Directory	✓	✓	✓	✓
Access to exclusive side events	✓	✓	✓	✓
Discounts for specialized industry trainings and seminars (paid options)	✓	✓	✓	✓
Priority access to free trainings and events (depending on availability)	✓	✓	✓	✓
Exclusive chamber newsletters	✓	✓	✓	✓
Opportunity to participate in dedicated webinars, virtual workshops and local networking events.	✓	✓	✓	✓
Access to an online job portal for opportunities within the energy sector.	✓	—	—	—
Exclusive AEC Member merchandise	✓	✓	✓	✓
Limited access to exclusive research and content.	✓	✓	✓	✓
Full access to exclusive research, Market reports and content.	—	✓	✓	✓
Spotlight in the weekly AEC Newsletter	—	✓	✓	—
Group Discount for African Energy Week and other AEC affiliated events	—	✓	✓	✓
Access to our pool of vetted industry talents including entry level and experts through the AEC's Energy Pioneer Program	—	✓	✓	—
Access to priority market opportunities to provide services or work with government and large energy companies	—	✓	—	—
B2B Matchmaking	—	✓	✓	—
Initial assistance with analyzing and reviewing pitch documents and proposal for early-stage capital raise	—	✓	✓	—
High-level direct networking with CEOs, ministers and leaders of the African energy sector.	—	✓	✓	—
Assistance with curating bespoke trainings for staff (paid option)	—	—	✓	—
Media support – Promotion of key initiatives through AEC's media channels and PR.	—	—	✓	✓
Access to initial finance, legal, tax and business consultation	—	✓	✓	—

Benefits	Individual Membership	Coporate Membership (Small & Medium)	Coporate Membership (Large)	Associate Membership
CSR Support – does not cover the cost of the CSR activity	–	–	☑	–
1speaking slot/technical presentation at AEW and AEC-organized events (depending on availability).	–	–	☑	–
Access to AEC Mentorship Program	☑	☑	☑	☑
Research collaboration for market reports	–	–	–	☑
Strategic alliances, cooperation in joint research and publications, and access to high-level African networks.	–	–	–	☑
Facilitate access to global events and collaborate on transcontinental projects.	–	–	–	☑



Position your Brand for Success with AEC Membership

AEC Membership tiers will be divided in order to capture the different stakeholders of the African energy sector, as well as a tool to empower the different players in our network.

Individual Membership

\$150
Annual Fee

Benefits:

- **AEC Member Directory Listing:** Gain visibility among top-tier industry players.
- **Priority Event Access:** Attend exclusive side events, workshops, and training sessions.
- **Specialized Discounts:** Access discounts on industry seminars, training, and more.
- **Early Access to Training and Events:** Priority registration for complimentary workshops (subject to availability).
- **AEC Newsletters:** Stay up-to-date with critical sector news and trends.
- **Networking Opportunities:** Join specialized webinars, virtual workshops, and local networking events.
- **Job Portal Access:** Exclusive access to energy sector career opportunities.
- **AEC Merchandise:** Receive exclusive member-only gear.
- **Research & Content Access:** Limited access to cutting-edge industry reports and research.
- **Target Audience:** Energy professionals, entrepreneurs, executives, and managers.

Corporate Membership
(minimum of 2 years membership)

\$10.000
Annual Fee

Small Businesses: *(Eligibility based on company size, tenure, and annual turnover, as determined by the AEC. Membership seats are available for up to four employees per company.)*

Benefits :

- **Member Directory Spotlight:** Gain exposure in the AEC's exclusive Member Directory.
- **Training and Event Discounts:** Save on specialized industry seminars and workshops.
- **Priority Access to Events:** Be first in line for free training, investment roadshows, and events.
- **Weekly Newsletter Exposure:** Feature in the AEC's weekly newsletter (once per year).
- **Market Reports & Research:** Full access to AEC's exclusive industry reports and research.
- **Talent Access:** Connect with vetted industry talent through AEC's Energy Pioneer Program.
- **Market Opportunities:** Gain priority access to tenders, government contracts, and business collaborations.
- **B2B Matchmaking:** Connect directly with key industry players.
- **Pitch Document Review:** One annual review of pitch documents for early-stage capital raising.



- Access to finance experts and financial institutions to assist with energy/infrastructure project/deals review and preliminary financial advisory for early-stage capital raise.

Target Audience: Medium and large-sized enterprises, consultancies, and service providers in the energy industry.

Associate Membership
(International Organizations, Associations and other NGOs)

Annual Fee:
Complimentary (Partnership status granted)

The Associate Membership tier is designed to connect key government stakeholders and international organizations, providing them with a platform to actively shape and influence energy policy. Members at this level gain unique access to strategic partnerships, valuable insights, and collaborative opportunities that empower them to drive meaningful change and advancements within the energy sector.

Exclusive Benefits :

- **Policy Advocacy & Influence:** Actively participate in specialized committees, engage in direct lobbying with key private sector players, and gain access to exclusive research on hydrocarbons and energy transition, positioning your organization to influence Africa's energy policies and regulations.
- **Research & Collaboration:** Collaborate on high-impact research initiatives, contributing to market reports and providing valuable insights into the region's evolving energy landscape.
- **Media Amplification:** Gain media exposure and strategic support through the AEC's extensive media channels to highlight your organization's initiatives and contributions.
- **Strategic Partnerships:** Forge strategic alliances for joint research, co-publications, and access to influential African energy networks, elevating your organization's presence and impact.
- **Global Exposure & Networking:** Unlock opportunities to engage in global energy events and transcontinental projects, expanding your organization's reach and collaboration potential across borders.

Corporate Membership
(minimum of 2 years membership)

\$60.000
Annual Fee

Large Businesses: *(determined by a combination of the number of staff, number of years of existence and annual turnover. Qualification for this category will be determined by the AEC) Access is limited to 5 employees per company.*

Benefits :

- Visibility and spotlight in the AEC's Member Directory.
- Discounts for specialized industry trainings and seminars (paid options)
- Priority access to free trainings, investment roadshows and events (depending on availability).
- Exclusive AEC newsletters.
- Opportunity to host dedicated webinars, virtual workshops and local networking events. (Subject to availability and any associated costs).
- Exclusive AEC Member merchandise.
- Full access to exclusive research, Market reports and content.
- Spotlight in the weekly AEC Newsletter – limited to only 1 per year.
- Group Discount for African Energy Week and other AEC affiliated events.
- Access to our pool of vetted industry talents including entry level and experts through the AEC's Energy Pioneer Program.
- High-level direct networking with CEOs, ministers and leaders of the African energy sector.
- Assistance with curating bespoke trainings for staff and Patron's selected delegation (paid option).
- Media support – Promotion of key initiatives through AEC's media channels and PR. (1 per year).
- Access to initial finance, legal, tax and business consultation.
- CSR Support – does not cover the cost of the CSR activity.
- 1speaking slot/technical presentation at AEW and AEC-organized events (depending on availability).
- Access to AEC Mentorship Program.
- Assistance B2B Matchmaking.



Membership Exclusions

AEC Membership does not include:

Access to or influence on board decisions and governance structure or strategic direction. This remains the responsibility of the Chamber's leadership.

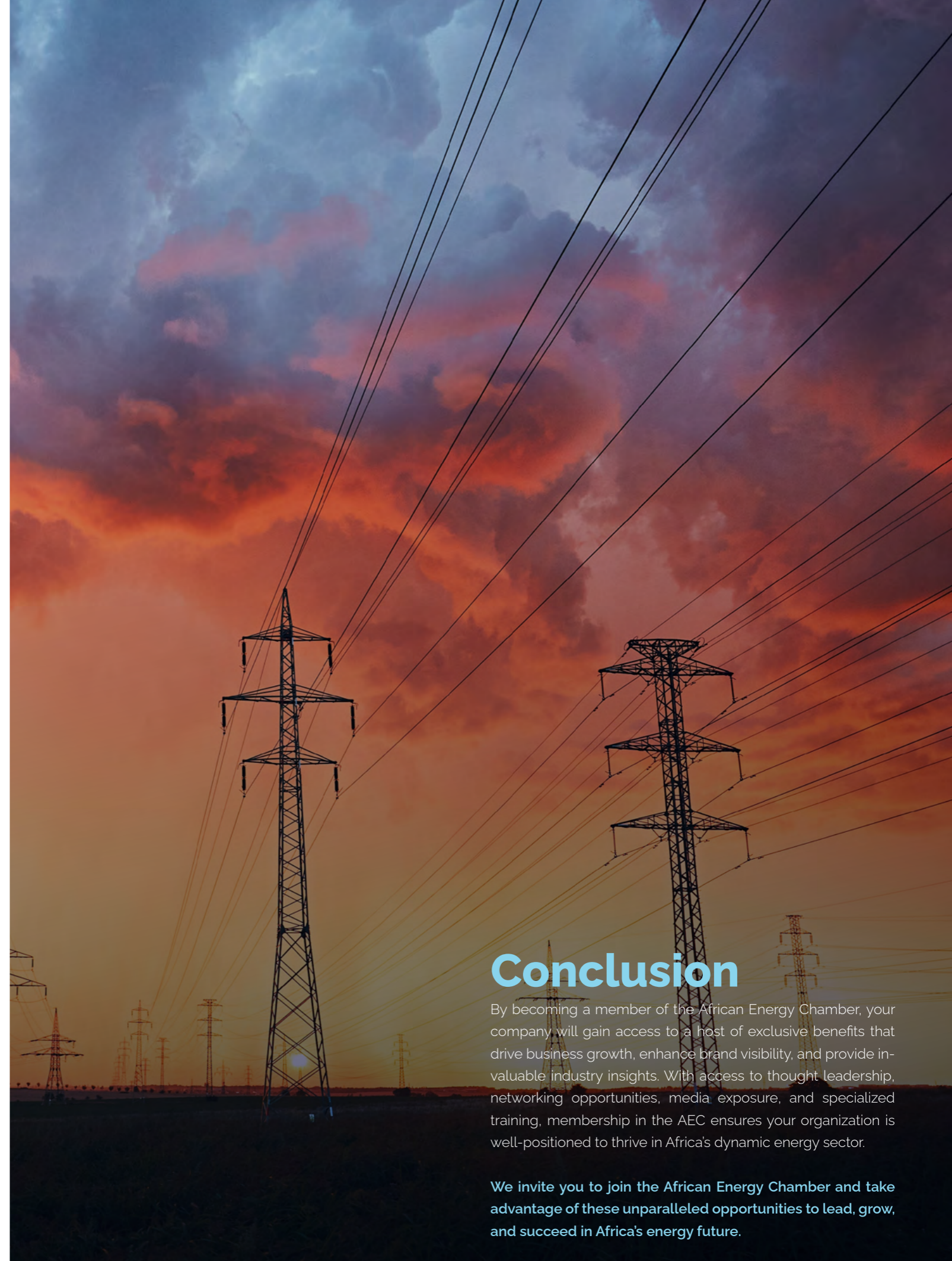
Hiring or organisational decisions: Membership does not grant the ability to influence AEC's hiring process, staffing decisions, or internal operations

Events organization and Chamber programs: While members receive priority access and discounts for AEC events, they do not have control over event themes, speaker selection, panel composition, or scheduling. AEC retains full discretion over event organization

Chamber policy and Narrative: Members cannot dictate or alter the Chamber's advocacy positions, policy direction, or public communications. The AEC remains committed to independent, industry-driven leadership in shaping Africa's energy sector.

Sponsorship rights – Membership does not automatically grant sponsorship or branding exclusivity at AEC events, conferences, or publications.

Automatic representation – Membership does not guarantee individual company representation in policy discussions, lobbying efforts, or official delegations unless specifically arranged.



Conclusion

By becoming a member of the African Energy Chamber, your company will gain access to a host of exclusive benefits that drive business growth, enhance brand visibility, and provide invaluable industry insights. With access to thought leadership, networking opportunities, media exposure, and specialized training, membership in the AEC ensures your organization is well-positioned to thrive in Africa's dynamic energy sector.

We invite you to join the African Energy Chamber and take advantage of these unparalleled opportunities to lead, grow, and succeed in Africa's energy future.



**African
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Join Us

Suite 43 Katherine & West 114

West Street Sandton, Johannes-

burg, South Africa

+27 11 245 5900

membership@energychamber.org